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FLINTS

Theatrical Chandlers

2018/19

flints.co.uk

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Flint Hire and Supply Ltd.

Unit 9 Deptford Trading Estate, Blackhorse Road
London, SE8 5HY
020 7703 9786
sales@flints.co.uk

Flint Hire and Supply was established over thirty-five years ago to provide the theatre industry with a single source for specialist theatre hardware and paints. We cater for Stage Managers, Production Managers, Workshop Managers, Scenic Artists, Engineers, Carpenters, Painters and Propmakers. Flints is the major retailer of theatrical goods in the UK employing over forty staff. Our large distribution centre in Deptford enables us to ensure your orders are swiftly and accurately dispatched. Our buying power allows us to pass on excellent value to our customers, and our unrivalled experience ensures that the products we stock are perfectly suited to the industry. Our client base now includes shop display, schools and universities, museums, film and television industries. Our nautical clients can find an improved range of marine products at our sister company, Arthur Beale in the heart of the West End. They also stock a limited range of theatre hardware. Flints often supply and fit rigging for artists' installations [see page 364]. Much of our equipment is also available to hire [see page 355].

Visit our
YouTube channel,
FlintsTheatre

All the products in this catalogue can be bought online at flints.co.uk. Our website allows cash and credit account customers to place orders online. Why not sign up for an online account for easy ordering? To keep you right up-to-date you can download sections of our full catalogue from our website as handy PDFs. These documents are regularly updated and include any technical or price changes plus details of newly added products.

We hope that you enjoy our new catalogue.

**All prices in
this catalogue
exclude VAT**



Visit flints.co.uk
for all the latest
information

WHY SHOP WITH FLINTS?

Flints is a small business that genuinely cares about not just the arts and entertainment industries, but also our local community, and the staff we employ. These principles are laid out in our Quality Manual as part of our ISO 9001 accreditation.

As employers we aim to provide colleagues with a safe, pleasant, and engaging working environment and opportunities to increase their skills and for professional development. We are committed to recruiting from all sectors of society and to the principles of apprenticeship. We're proud to say that so far all of our apprentices have been offered a full-time position at Flints, on completion of their apprenticeship.



We have recently achieved London Living Wage accreditation, and are delighted to be able to properly support our staff in this way, unlike so many bigger businesses out there.

We also believe in empowering our staff to allow them to do their jobs to the best of their ability, and ensure that our customers are receiving the best service possible.

We're constantly reviewing our product ranges, and services offered to make sure we are fulfilling all our customers' needs. This year over 500 new product lines have been added to this catalogue, and we've introduced new packaging materials and standards to ensure goods arrive safely.

We're really open to feedback to help improve our services (*or just to compliment us!*) so if you have anything you'd like to comment on, suggestions to make, or product requests, please do email us on feedback@flints.co.uk.

HOW TO FIND FLINTS

Opening Hours

Trade Counter

8 am - 5.30 pm Monday to Friday
9 am - 2 pm on Saturday

Telephone Sales & Customer Services

9 am - 5.30 pm Monday to Friday
9 am - 2 pm on Saturday

To visit our Deptford Trade Counter:

- Tube:** We are a short 15 minute walk from Surrey Quays, New Cross Gate, New Cross & Deptford.
- Bus:** Nearest stop is Deptford Fire Station 199, 188, 47
- Boat:** We are a 15 minute walk from Greenland Pier.
- Bike:** We are just off the Cycle Quiet Way Number 1 linking Greenwich to the West End. Turn off near Folkestone Gardens. We love bikes!
- Car:** Be sure to approach Blackhorse Road from Evelyn Street.



Our Trade Counter in Deptford! You can have a lovely cup of coffee (for FREE!) and browse through the catalogue, or catch up on some emails using the FREE wifi while someone from our trade counter team picks your order. It's also possible to park outside on the street without paying for parking! Much better than standing half-out-the-door to keep an eye out for a parking warden!

Thanks

This year has been an especially big one for us at Flints, with the closure of Queens Row, and the opening of our Trade Counter in Deptford. We've been extremely grateful for all the effort put in by our staff to make things as smooth as possible - and of course for the patience you, our customer, have shown during this period of transformation.

Despite the move, the marketing team has not let it slow them down! Ed joined the team in September and quickly got up to speed to help Hannah out with the Christmas Party, and in the new year, the Catalogue. They've found the time to get over 500 product lines tested, approved, and put into this edition, increasing the page count by 12 pages - no mean feat!

Of course, a lot of the product testing has been kindly carried out by Jack and Lydia from our Trade Counter, they've been extra busy with the new Trade Counter opening at Deptford so they've been working hard to fit it in around serving you all so a big thanks to them.

John, Yvie, and Emily in the Purchasing Department have also been instrumental in sourcing all these new products, staying on top of all the product changes and price rises which has kept them really busy.

While everyone has been occupied with the move over to Deptford, product development and the catalogue production, Customer Services have had to take up the slack and make sure all our lovely customers are kept happy - they'll also need to get their heads around all the new products quick-sharp before the launch at the ABTT so thank you to everyone in Customer Services.

As some of you will be aware Jo, who used to manage the shop, managed the get-out of Queens Row with Ben excellently, so a big thank you to them too. Luckily for us, Jo has agreed to stick around to help build on our relationships with customers, so has been out on the road to touch base and meet some new faces. We've been learning loads about what you really want from us, and how we can best serve you.

So of course that leads us to the biggest thank-you of all which must always go to you, the customer, for all your encouragement which inspires us to continue with what we do, and the printed catalogue.

Alasdair Flint

SYMBOLS & GUIDE TO CATALOGUE

-  This product is new to our catalogue
-  Marine product
-  We love it
-  Sells like hot cakes
-  Cheap as chips
-  Excellent value product
-  Separate brochure available
-  Colour swatch available
-  Video available
-  Suitable for Personal Protective Equipment
-  Product suitable for lifting operations
-  Product is CE marked [used only sparingly]
-  Product is also available to hire
-  Adhesion value in approximate newtons per 10 mm
-  Regrettably, no longer available
-  This item is being sold as cheap as we dare go before Ben Lyle, our Finance Director, shouts at us
-  This product is a Flints Own product
-  Flints is approved to ISO 9001: 2015
-  Flints is a member of the Association of British Theatre Technician Industry Supporters Group
-  Flints is a full member of the Lifting Equipment Engineers Association
-  Purchase by phone, at our shop or online.
-  We accept most credit cards.
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£6.00

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